



## NATIONAL GUARD BUREAU

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ARNG-HRR

4 April 2017

### MEMORANDUM FOR NG J1 RRF (All-Entire RRF)

SUBJECT: SMOM 17-030, RRNCO Enhanced Systems Training for Optimal Recruiting Effectiveness (RESTORE) Workshop

1. The ARNG-HRR-S Training, Development and Support Team will be hosting a RESTORE Workshop from 26-29 June 2017. This training is an in house, four day (32 class hours) traditional classroom event. Travel Days will be Sunday, 25 June 2017 and Friday, 30 June 2017. Workshop dates will be 26-29 June 2017, from 0900-1700 each day with after hours lab time as needed.
2. The RESTORE Workshop is designed for any and all SQI-4 trained and experienced RRNCOs who would like to learn advanced skills beyond the foundational teachings offered in SQI4 Course, as they relate to the automated recruiting systems. This workshop is beneficial for those who may:
  - a. Want to re-energize and find new and innovative ways to increase performance, production and efficiency.
  - b. Need enhanced training in automated recruiting applications (ARISS) to prepare for a future leadership or State HQ Staff role.
  - c. Want to find new ways to use the system to better analyze market, territories, schools, demographics, and prospect and process more efficiently and effectively.
3. Scope: The RESTORE Workshop is a high-energy, interactive training event designed for active RRNCOs to enhance their SQI4 foundational training in automated recruiting principles, to increase efficiency, effectiveness, performance and production. The Workshop will sharpen RRNCO skills in using "The System" to streamline processes, prospect aggressively and intelligently, record and maintain data easily and efficiently, research and operate in the most optimal markets, manage time and resources wisely, and increase production by using recruiting applications to "Work the Funnel".
4. Design: The RESTORE Workshop design is interactive and loaded with situational, practical, and group exercises designed to help RRNCOs "Think INSIDE the box"; using all automated computer and web-based applications available on their computers efficiently and effectively to make mission. Content: The RESTORE Workshop curriculum is fully congruent with, and builds upon all training offered at SMTC SQI4 and Conversion Courses.

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5. Prerequisites: Students must meet the following criteria:

a. Must be a successful graduate of SQI4 Course. No exceptions.

b. Must be operating in a current 4-digit RSID (Example: TXAA).

c. Must bring an up to date ABS/RCAS computer, with all user accounts, territories, zip codes, and schools set up correctly in HSS to include RMZ. (Contact your state Automation NCO for Assistance)

6. This class is limited to the first 50 students; therefore RSVP ASAP! Please click on the link ([usarmy.knox.ngb.list.arng-gss-asb-it-team@mail.mil](mailto:usarmy.knox.ngb.list.arng-gss-asb-it-team@mail.mil)) for your Outlook to open, and then email your RSID, rank, name, email, and cell phone number. Your eligibility will be verified and you will receive email notification and an information packet for completion and return to our office. Upon receipt of your fully completed and signed packet, the RRNCO will be assigned a classroom seat and a welcome packet.

7. Point of contact is Mr. Ronnie Mitchum at (502) 626-4361, or [ronnie.l.mitchum2.civ@mail.mil](mailto:ronnie.l.mitchum2.civ@mail.mil). You may also contact the Training Team's Lead for This training event, Mr. John Northey at (502) 626-3626, or [john.t.northey.ctr@mail.mil](mailto:john.t.northey.ctr@mail.mil).



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